

# Fact Sheet



**ZyLAB has a rich and successful history spanning nearly 30 years of consistent profitability and growth.** We attribute that achievement to our commitment to the following guiding principles: Cutting-edge Technology, World-class Credentials, First-class Service, and Exceptional Integrity. Other factors in our long-term success include:

- The Best Software
- The Most Powerful Search
- Case Law Citations
- Advanced Foreign Language Support
- Comprehensive File Format Support
- XML as Standard
- Flexible eDiscovery Models
- Pro Bono Program
- Impressive Speed & Accuracy
- Talented Employees

## CORPORATE OVERVIEW

- Founded in 1983
- Privately-held company with consistent profitability and stable growth path
- 140+ employees
- Dual headquarters in McLean, Virginia and Amsterdam, The Netherlands
- Offices in New York, San Francisco, and 7 other cities worldwide
- Multiple secure offsite data centers
- Worldwide sales, partner, and integrator network
- 1.7 million users across 9,000 implementations and 60 countries
- International Standards Organization and Department of Defense certifications

## DEFINING DEPLOYMENTS

- 2 U.S. presidential administrations (Bush and Obama) use ZyLAB
- Fortune 500 corporations and AmLaw and NLJ Top 10 law firms use ZyLAB
- ZyLAB is the standard system for every United Nations War Crime Tribunal
- ZyLAB has been cited and applied in high-profile cases including, Enron, the Oklahoma City Bombing Trials, and the OJ Simpson and Unibomber cases

## DECADES OF INNOVATION

- 1st to market with full-text search and retrieval for the PC
- 1st to develop “fuzzy search” to overcome OCR and spelling obstacles
- All products are built upon native ZyLAB search engine
- Support for every file format (700 out-of-the-box)
- Support for 400 foreign languages
- Thomson Reuters’ West® litigation software leverages ZyLAB as OEM
- 37 patents reference ZyLAB as prior art
- Microsoft Gold Certified Partner and member of Oracle Partner Network

## INDUSTRY ACCOLADES

- The only vendor to receive the highest Gartner ratings for 3 consecutive years in the categories of eDiscovery and information access technology
- Ranked in Top 3 with Microsoft and Google for “ability to execute”
- Recipient of 72 industry awards

## OUR PEOPLE

- Enterprise technology counsel and Juris Doctorates with active bar memberships
- Doctorates in Computational Linguistics; Masters in Computer Science
- Certifications in Computer Forensics, Computer Telephony, and Microsoft
- Active participants in The Sedona Conference, EDRM, ABA, ACC & ACEDS
- NATO Top Secret Clearance and military officership
- Board appointments to AIIIM, OLP & NFPA
- Consultants from big 6 accounting firms